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## Pump Solutions Group (PSG®) Appoints Karl Buscher To Head New Global Commercial Organization

**Downers Grove, IL, November 14, 2011** — Pump Solutions Group (PSG®), a business unit operating within the Dover Fluid Management Segment of Dover Corporation, is proud to announce the appointment of Karl Buscher to the newly created position of Senior Vice President-PSG Commercial. In this position, Buscher will report directly to PSG President Dean Douglas.

In March 2010, PSG completed a reformation of its regional sales structure that separated it into three distinct geographical regions—Americas, EMEA and Asia. Working closely with the PSG Marketing Group, since then this reconfigured sales organization has delivered increased global coverage and outstanding growth. The charge to the newly formed Global Commercial Organization, which will be headed by Buscher, will help in the ever increasing need to better coordinate our global ambitions and to ensure that this growth continues into the future.



“As we look to the future, we have to make sure we have a cohesive and robust sales-and-marketing process in place to continue our growth trajectory and deliver on our strategic initiatives,” said Douglas. “More importantly, we must better position PSG to successfully meet our customer’s expectations in our key markets around the world. Karl will help us achieve these goals now, and into the future.”

Buscher brings more than 20 years of experience with the ITT Corporation to the position. He has extensive global experience in business-to-business sales and marketing, channel development and optimization, and acquired brand integration, and was most recently Managing Director of ITT’s Water & Wastewater USA division. Buscher holds a Bachelor’s degree in General Engineering from the University of Illinois and an MBA from the Kellogg Graduate School of Management at Northwestern University.

For more information on Pump Solutions Group (PSG®) and any of its member companies, please visit [www.pumpsg.com](http://www.pumpsg.com).

*Pump Solutions Group (PSG®) was formed by Dover Corporation, and is a conglomeration of several leading global transfer technology manufacturers. Member companies of PSG include Almatec®, Kamp-Lintfort, Germany; Blackmer®, Grand Rapids, MI; EnviroGear®, Grand Terrace, CA; Griswold™, Grand Terrace, CA; Mouvox®, Auxerre, France; Neptune™, North Wales, PA; RedScrew®, Tianjin, China, and Wilden®, Grand Terrace, CA. For more, please visit [www.pumpsg.com](http://www.pumpsg.com).*

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